



**Team up with us!** Vincotech, an independent company within the Mitsubishi Electric Corporation, is a market leader and reliable partner in power modules. The enterprise develops and manufactures high-quality electronic power components for motion control, renewable energy, and power supply applications.

Headquartered in Unterhaching near Munich, Germany, Vincotech also owns and operates a production site in Bicske, Hungary, and maintains sales offices around the world. With some 800 employees worldwide, Vincotech delivers off-the-shelf products and application-specific solutions with utmost empathy for customers' needs – fast and flexible.

To reinforce our international Strategic Purchasing team, we are seeking a

## STRATEGIC PURCHASING MANAGER [m/f]

### Your skills are in demand. We need you to:

- / Source the bare die chips (IGBTs, MosFets, Freds, Rectifier, SiC) needed for power electronics
- / Analyze available production capacities and reserve the capacities Vincotech needs to grow
- / Identify potential new sources that fit Vincotech's requirements
- / Conduct price and performance analyzes for benchmarking and negotiations
- / Negotiate prices and other terms with vendors
- / Seal purchasing deals and quality assurance agreements with vendors to ensure successful, long-term partnerships
- / Manage suppliers strategically and work with them on a daily basis to establish long-lasting, prosperous partnerships
- / Track suppliers' performance with KPIs
- / Be a partner to Product Managers and R&D, helping to define the right products with the right chips for future designs [cost and time to market]

### Your credentials are persuasive. You have:

- / A university degree in Electronic Engineering, Industrial Engineering, Business Administration / Sourcing or similar
- / 5+ years B2B power electronics/semiconductor purchasing or supply chain experience [experience with wafer fab is beneficial]
- / Good knowledge of the chip manufacturing process and its technical parameters
- / Good understanding of the workings of relevant products (IGBTs, FWD, rectifiers, MosFets, etc.) and semiconductor costing
- / Solid knowledge of purchasing practices, techniques and strategies
- / Hands-on mindset
- / Willingness to travel
- / Fluent in English

### Your are:

- / A strong analytical thinker and an action-minded problem-solver
- / A good negotiator
- / Self-motivated with a positive and professional approach
- / Team player who can also work independently within an international team

### We walk the talk. We offer an opportunity for you to:

- / Be a successful Strategic Purchasing Manager with a focus on cutting-edge technologies that drive our company's success in fast-growing markets
- / Be part of a motivating company culture where flat hierarchies and quick decision-making are realities rather than wishful thinking
- / Find long-term career prospects, an attractive salary and very good benefits – all this can be part of your priority package at Vincotech

We welcome your application and look forward to discussing how Vincotech can become your next career choice.

#### Vincotech GmbH

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EMPOWERING YOUR IDEAS

Vincotech